

## **Review of Local Incentives & ED Assistance Programs:**

### **Workforce:**

#### **★ Website Listing:**

The Phillips County Economic Development (PCED) will assist a business with workforce recruitment through listing the (job opportunity, description, business name and contact person) on the opportunities tab within the PCED website, [www.DiscoverPCED.com](http://www.DiscoverPCED.com). This assists the business locate individuals locally to fill positions. Due to the PCED being a member of the WKREDA organization (representing 56 counties in western Kansas), our opportunities tab will be linked to the [www.westernksjobs.com](http://www.westernksjobs.com) website, which is promoted by the organizations across the state of Kansas and national/international economic development organizations.

#### **★ Entrepreneurial Center:**

The PCED works closely with the Entrepreneurial Center (EC) facilitated by a non-profit foundation (PCDCF). Located in the Fischer Building, the EC has available to the businesses the following attributes: video conferencing capabilities, workforce training classes, business planning software, grant availability software, contracted professional grantwriter, high-speed, broad-band T3 accessible internet, a computer lab, website development training & software, and full-time director assistance.

### **Financial Assistance:**

#### **★ EBEF (Entrepreneurial Business Enhancement Fund):**

The EBEF was just created by the PCED. The goal of the EBEF, once fully funded, is to provide cost share monies to entrepreneurial business locating and/or expanding. The EBEF guidelines are on the PCED website or can be requested through the PCED office. The PCED committee has authorization as to the organization's receiving the support from the fund for any project.

#### **★ Phillips County Revolving Loan Fund (PCRLF):**

Phillips County has a revolving loan fund available for businesses wanting to develop within the county. The funds monies are limited, but may be used to assist with the gap financing in conjunction with other programs. The PCRLF guidelines and procedures are available by request at the PCED office. The final group to authorize monies from the PCRLF is the County Commissioners, although all requests must begin through the PCED.

#### **★ Tax Abatements (in Phillips County)**

All businesses requesting tax abatements within Phillips County MUST do so through a proposal process through a direct request to the county commissioners. All requests are based (currently) on a case by case basis, and is dictated heavily as to the number of employees to be hired initially and over the requested tax abatement time period.

★Special Economic Development Assistance Requests:

A special request for development assistance by a business or organization can be given through the PCED committee upon thorough review. Any applicant must follow (at least) the same guidelines for information required as the EBEF. The request must be made during a regular meeting of the PCED committee and follow the PCED guidelines as to being listed on the meeting agenda. (Contact PCED office for guidelines)

**Technical Assistance:**

★Networking and Informational Assistance:

The PCED has a full-time staff, with a director and office assistant. The director can provide assistance on multiple networking connections to assist with information needed for your business. The office facilitates beneficial yearly (or more frequent) informational meetings open to businesses or residents for programs or projects that may be used to benefit and/or enhance Phillip County businesses or their workforce.

★Research:

The PCED often assists with research (either internally conducted or professionally contracted) that may provide needed information (statistics) for improving businesses and/or residents in the county. Businesses requesting financial assistance through USDA Rural Development programs often are required to have a feasibility study or business feasibility performed. In such cases, the PCED committee will review requests by the business to assist with the costs for the study.

The PCED can also work with the business and Department of Commerce to create a CBA (Cost Benefit Analysis) for the business. The CBA will allow the business to more amply show the long term benefits of the business to the county, if requesting tax abatements.

★Promotion:

The PCED will promote the business located in Phillips County through its website, by providing a list of the business name, basic information, main contact & website link (unless otherwise indicated). The PCED staff will promote (as needed and appropriate) the businesses located in the county as a liaison representative of the county. The PCED staff may (upon request by a business) assist with promotion of the attributes of the county (business and community) to those people, businesses, workforce or corporate officers of which may assist a business in its expansion, growth, succession, retention, or associate recruitment.